

What professional and personal goals are you planning to achieve over the next 12-18 months?

Do you have the right people to help you with these?

		Who is?	Who could?	My approach?
RESULTS	Information			
	Political Support and Influence			
	Personal Development			
RELATIONSHIPS	Personal Support and Energy			
	Sense of Purpose or Worth			
	Work/Life Balance			

Adapted from and to be used with "A Smarter Way to Network" by Rob Cross and Robert Thomas, HBR, 2011
<https://hbr.org/2011/07/managing-yourself-a-smarter-way-to-network>